



Sarah Kirk | Principal

Sarah Kirk is a real estate and economic development advisor with over ten years of consulting experience. Sarah's work guides policy and strategic investments to advance housing affordability, economic opportunity, and equitable development. Sarah has worked in affordable housing both as a consultant and a practitioner. Prior to joining HR&A, Sarah worked at IFF, a midwestern Community Development Financial Institution (CDFI), helping nonprofit clients evaluate, plan for, and execute real estate development projects. In this role, she also oversaw a range of affordable housing programs and developments.

Pronouns: She/Her/Hers
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Education

University of North Carolina at Chapel Hill, Master of City & Regional Planning

Middlebury College, Bachelor of Arts, Geography

Work Experience

HR&A Advisors, Inc., 2018 – Present

IFF, Senior Project Manager, 2017 – 2018

IFF, Project Manager, 2015 – 2017

SB Friedman Development Advisors, Associate, 2013 – 2015

University of North Carolina at Chapel Hill Department of City and Regional Planning, Progress Energy Fellow, 2012 – 2013

Seedco, AmeriCorps*VISTA, 2010 – 2011

Affordable Housing Plans and Strategies

Affordable Housing Improvement Plan | City of Raleigh, NC

Washington Regional Housing Practicum | HAND Housing

El Paso Regional Housing Plan | City of El Paso, Texas

Citywide Housing Plan | City of Portsmouth, VA

Affordable Housing Strategy & Comprehensive Plan Update | City of Charlottesville, VA

Affordable Housing Plan | Town of Apex, NC

Housing Plan | Cary, NC

Anti-Displacement Strategy | City of Charlotte, NC

Affordable Housing Program Design

Affordable Housing Program Design | Town of Morrisville, NC

Housing Trust Fund Planning and Design Services | City of Rochester, NY

COVID-19 Housing Response | Wake County, NC

Topic/Details of Expertise:

Consultant in the field of affordable housing

Preferred Presentation Format:

- Conference Panel
- Virtual Presentation
- Podcast